

OPPORTUNITY DAY RESULTS Q1 OF 2024

16 MAY 2024



BRITANIA **OVERVIEW Q1 OF 2024**

- **BUSINESS OUTLOOK**
- **HIGHLIGHT AND PERFORMANCE**
- **STRATEGIC PLANNING**

BRITANIA MILESTONE OF SUCCESS JOURNEY



BRAND SEGMENTATION

BRIGHTON

SEMI-DETACHED HOUSE
TOWNHOMES



2.5-4
MB/UNIT

BRITANIA

DETACHED HOUSE
SEMI-DETACHED HOUSE
TOWNHOMES



4-8
MB/UNIT

GRAND BRITANIA

DETACHED HOUSE
SEMI-DETACHED HOUSE



8-20
MB/UNIT

BELGRAVIA

PREMIUM
DETACHED HOUSE



20-50
MB/UNIT

BRANDED RESIDENCE

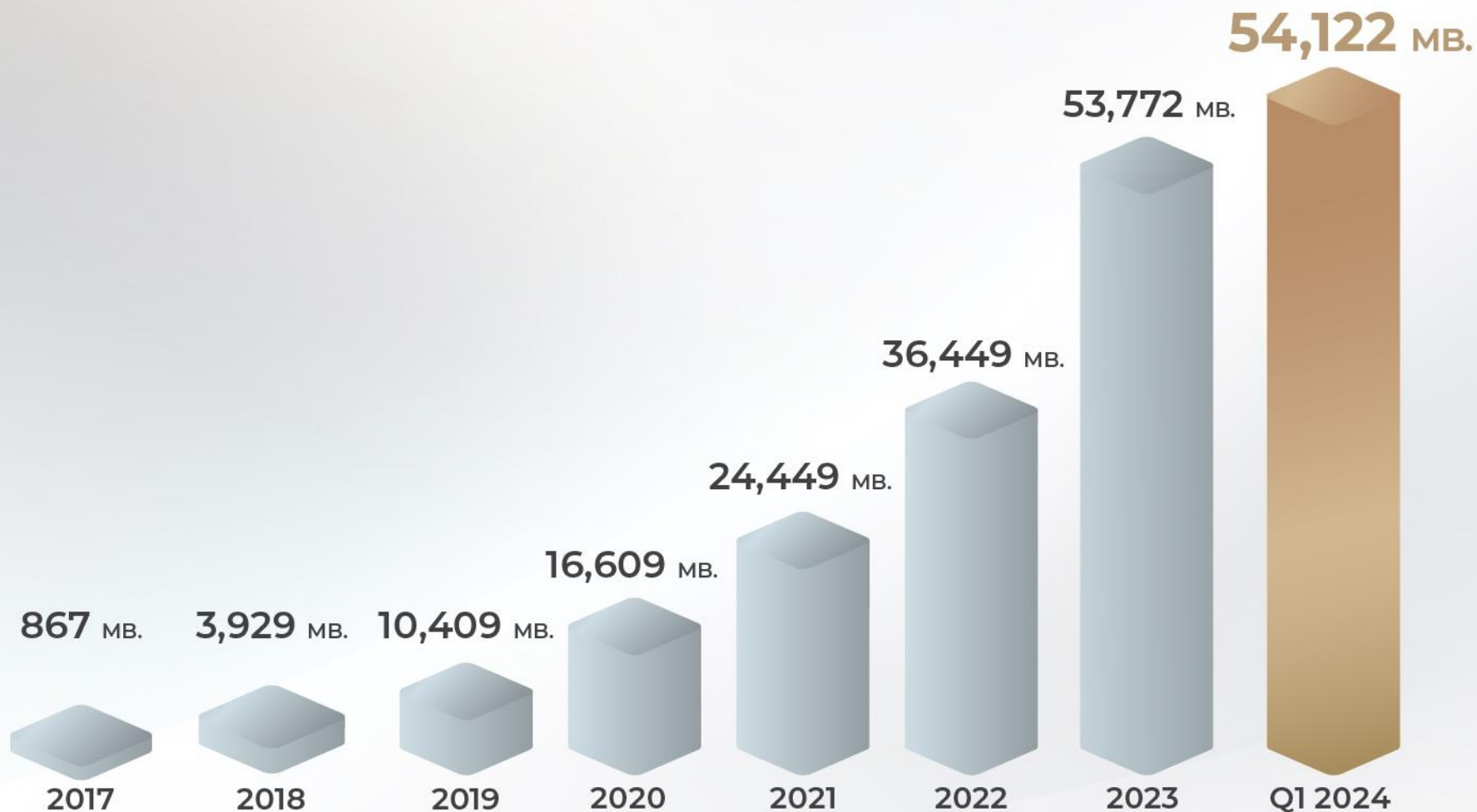
LUXURY VILLA



19 - 60
MB/UNIT

BRITANIA TOTAL PROJECTS

SINCE 2017, HAVE BEEN LAUNCHED 43 PROJECTS TOTAL 54,122 MB.
WITH 5 BRANDS SEGMENTATION



AS OF 31 MAR 2024

BRIGHTON (5%)

4 PROJECTS 2,500 MB.

BRITANIA (60%)

25 PROJECTS 32,225 MB.

GRAND BRITANIA (29%)

11 PROJECTS 15,897 MB.

BELGRAVIA (3%)

1 PROJECT 1,800 MB.

BRANDED RESIDENCE (3%)

2 PROJECTS 1,700 MB.



BRITANIA HIGHLIGHT Q1 OF 2024

BUSINESS PARTNER & JOINT VENTURE PROJECTS

BANGKOK

🏠 BRITANIA
PHETKASEM 69

🏠 GRAND BRITANIA
THAWIWATTHANA

NONHABURI

🏠 GRAND BRITANIA
NAKHON IN

🏠 BRIGHTON
BANG KRUI - SAI NOI

NONHABURI

BANGKOK



**Q1'2024 NEW PROJECT
LAUNCHED**

DUSIT SUITES RESIDENCES KHAO YAI



**19 UNITS
PROJECT VALUE 350 MB**

PROJECT TYPE : VILLA RESIDENCE

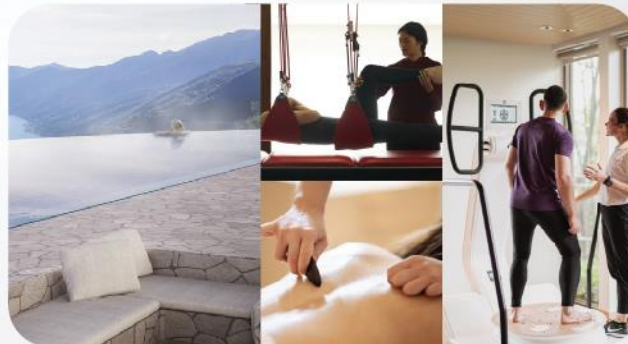
LAND SIZE : 100 - 180 SQ.WA

USABLE AREA : 210 - 350 SQ.M

PRICE RANGE : 19 - 35 MB



**LOCATED IN LIVING ESSENTIAL AMENITIES
WELL ESTABLISH MARKET**



**FULLY FACILITIES FROM WELL-BEING CITY
WORLD-CLASS SERVICE FROM WELL-BEING PROGRAM**



**4.8 KM TO VARIOUS HYPERMARKET
6.4 KM TO PAKCHONG NANA HOSPITAL**

COMPANY AND ISSUE RATING 2024

TRIS RATING AFFIRMS THE COMPANY RATING ON

BRI

AND THE RATINGS ON UNSECURED DEBENTURES AT

“BBB”

WITH A “STABLE” RATING OUTLOOK.

(SINCE 2022)



BRITANIA FINANCIAL PERFORMANCE Q1 OF 2024

SUMMARY OF PERFORMANCE Q1 OF 2024



PRESALE
1,807 MB.



TRANSFER
ACTIVITIES
983 MB.



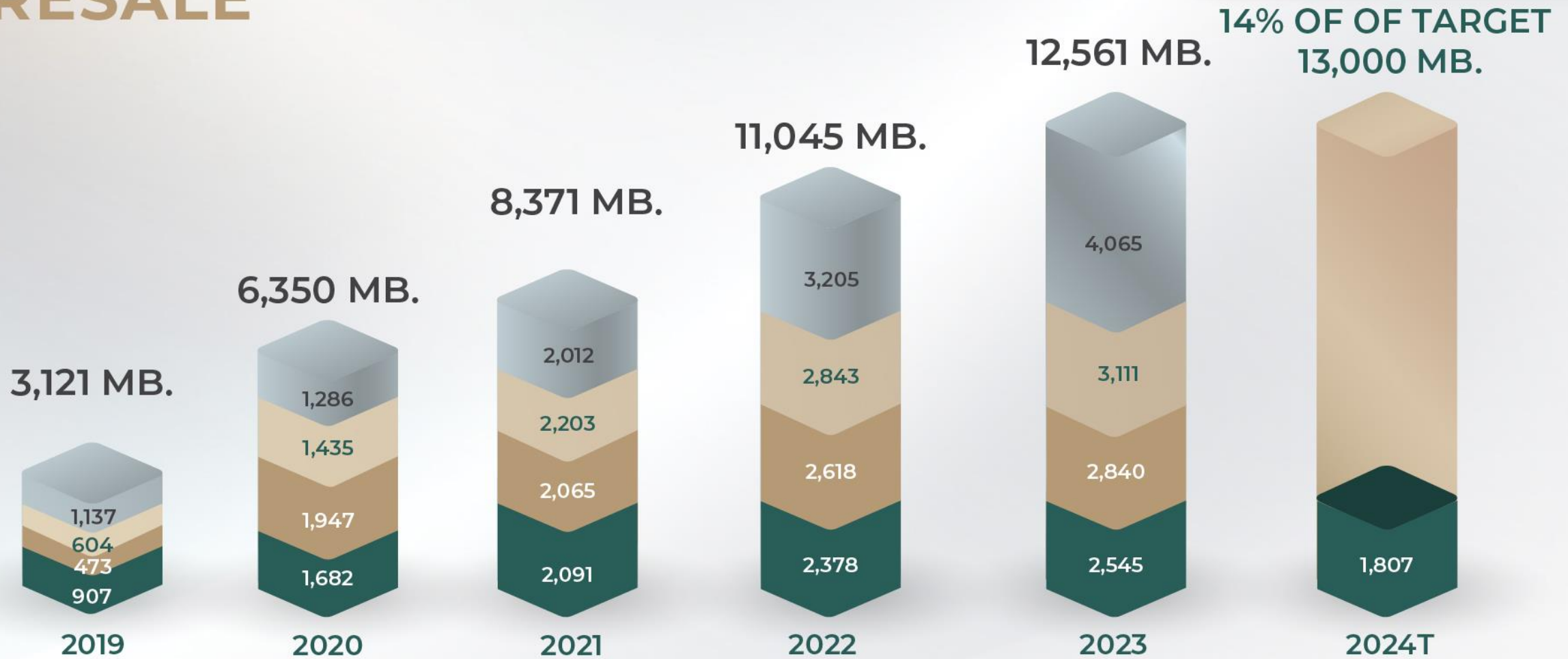
TOTAL REVENUE
1,269 MB.



NET PROFIT
296 MB.

ACCUMULATE PRESALE

BRITANIA FINANCIAL
PERFORMANCE Q1 OF 2024

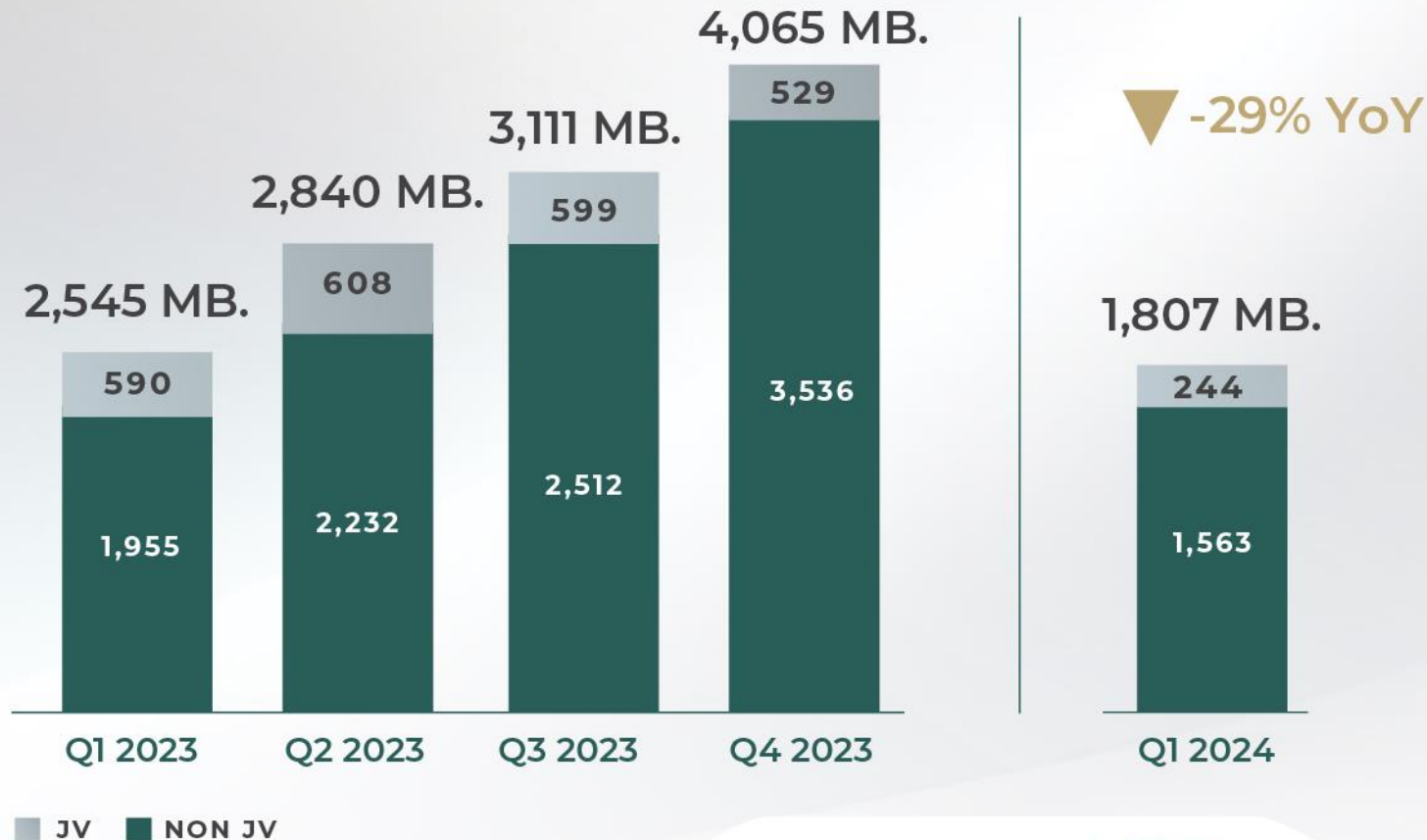


■ Q1 ■ Q2 ■ Q3 ■ Q4

KEY FINANCIAL PERFORMANCE

PRESALE Q1'2024 = 1,807 MB. (-29% YoY)

NON - JV = 1,563 MB. / JV = 244 MB.



BRIGHTON (6%)

112 MB.

BRITANIA (48%)

870 MB.

GRAND
BRITANIA (33%)

600 MB.

BELGRAVIA (2%)

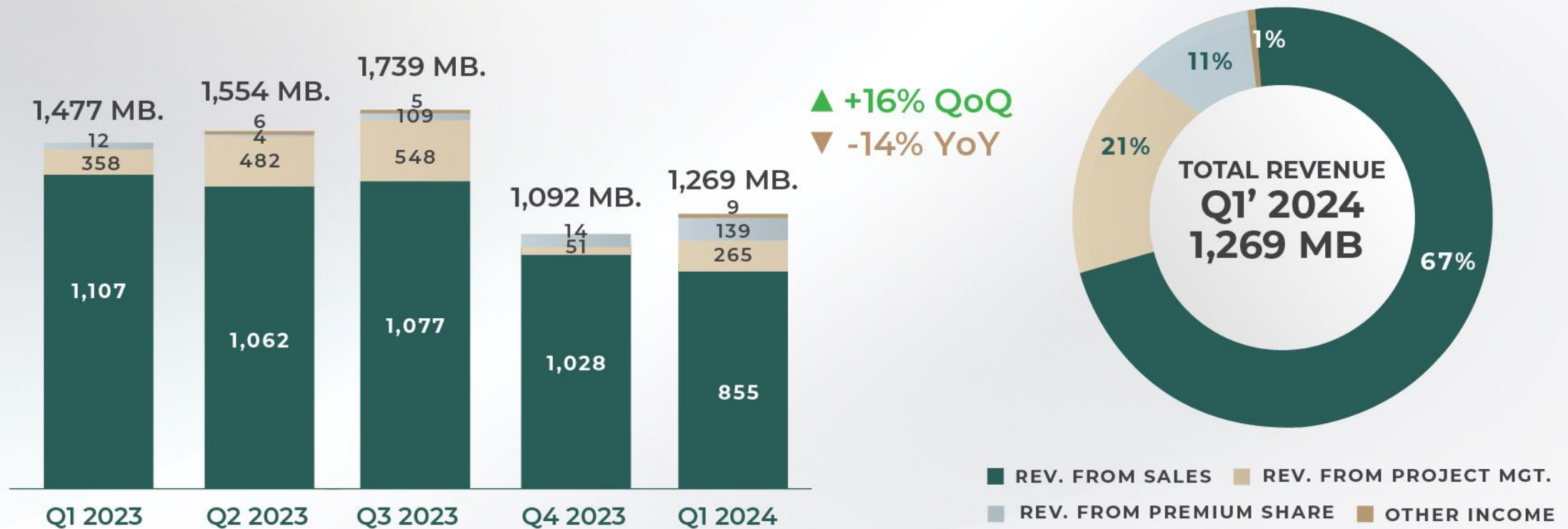
33 MB.

BRANDED RESIDENCE (11%)

192 MB.

KEY FINANCIAL PERFORMANCE

TOTAL REVENUES Q1' 2024 = 1,269 MB (+16% QoQ, -14% YoY)

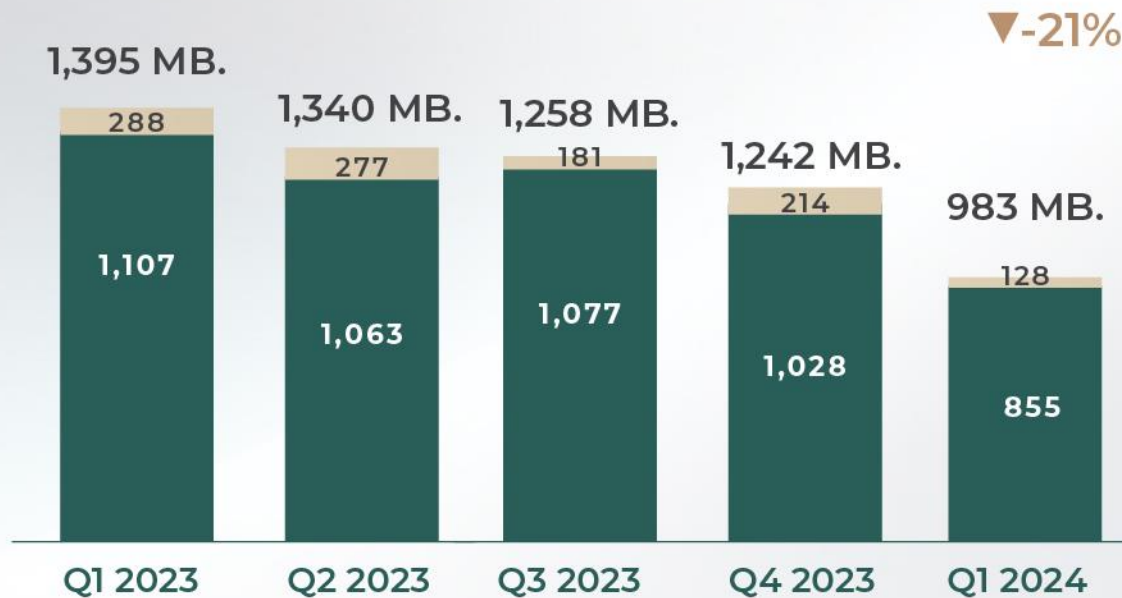


KEY FINANCIAL PERFORMANCE

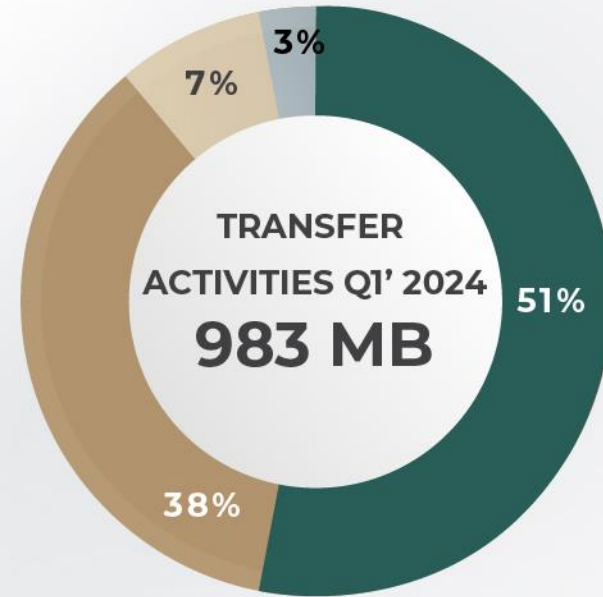
TRANSFER ACTIVITIES

▲ NON-JV
▲ JV

Q1' 2024 = 983 MB (-21% QoQ)
NON-JV = 855 MB. / JV = 128 MB.



▼-21% QoQ

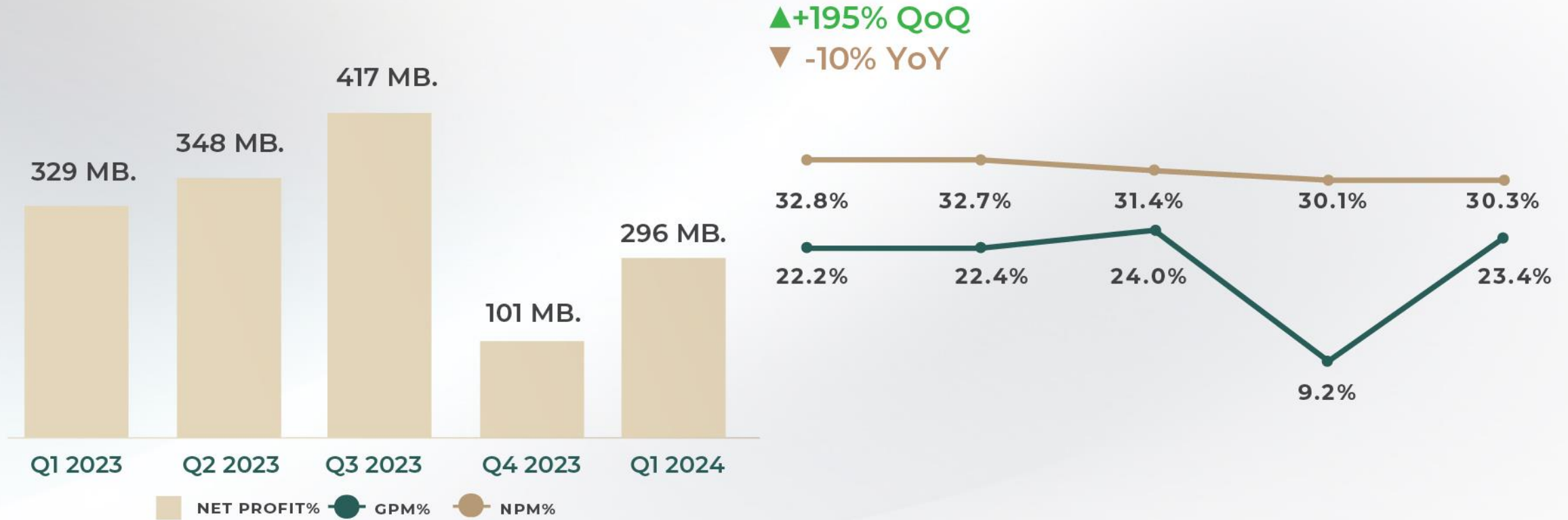


■ BRIGHTON ■ BRITANIA
 ■ GRAND BRITANIA ■ BELGRAVIA

TRANSFER ACTIVITIES = TRANSFER FROM OWN PROJECT + TRANSFER UNDER JV PROJECT

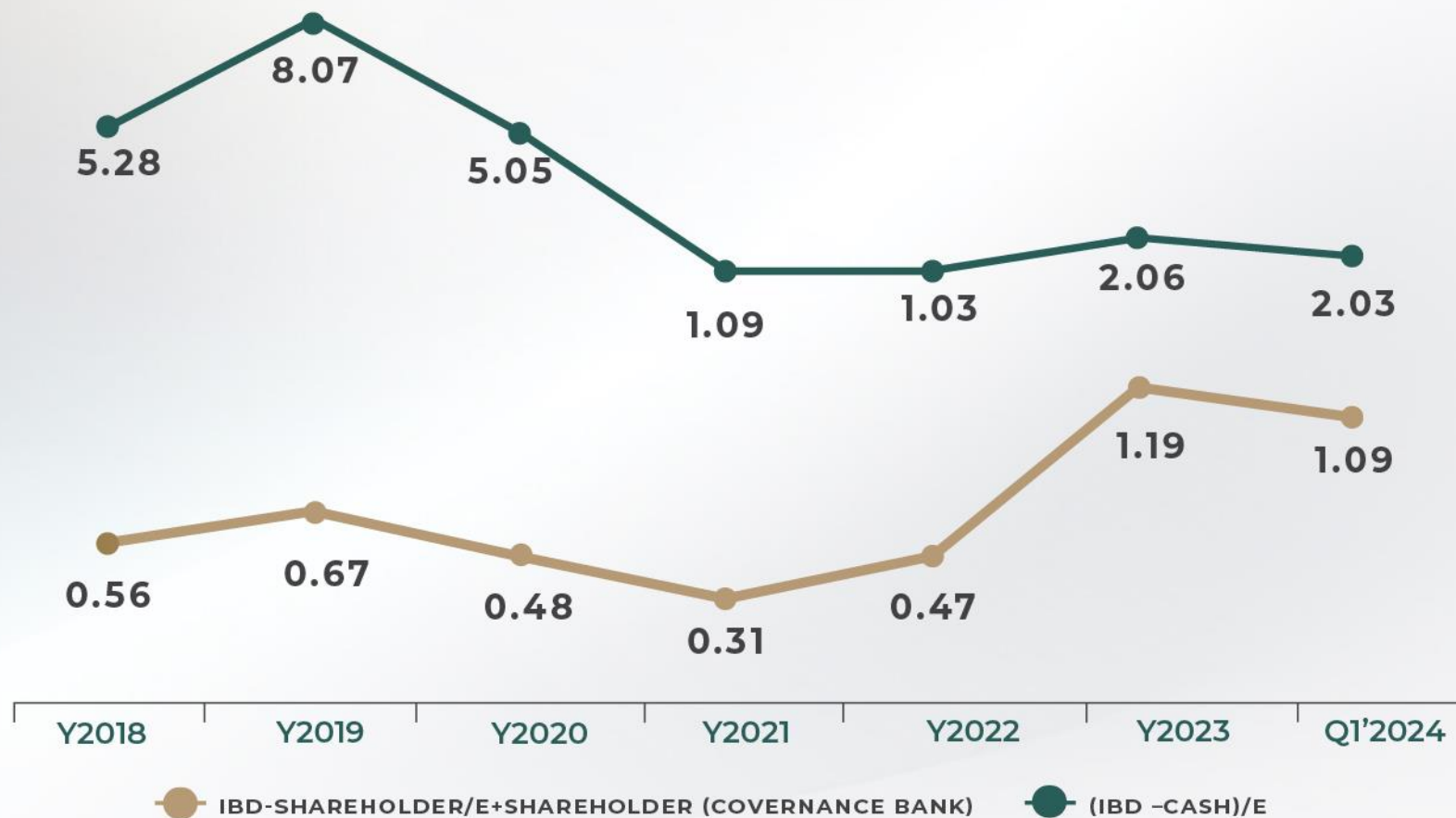
KEY FINANCIAL PERFORMANCE

NET PROFIT Q1' 2024 = 296 MB (+195% QoQ / -10% YoY)



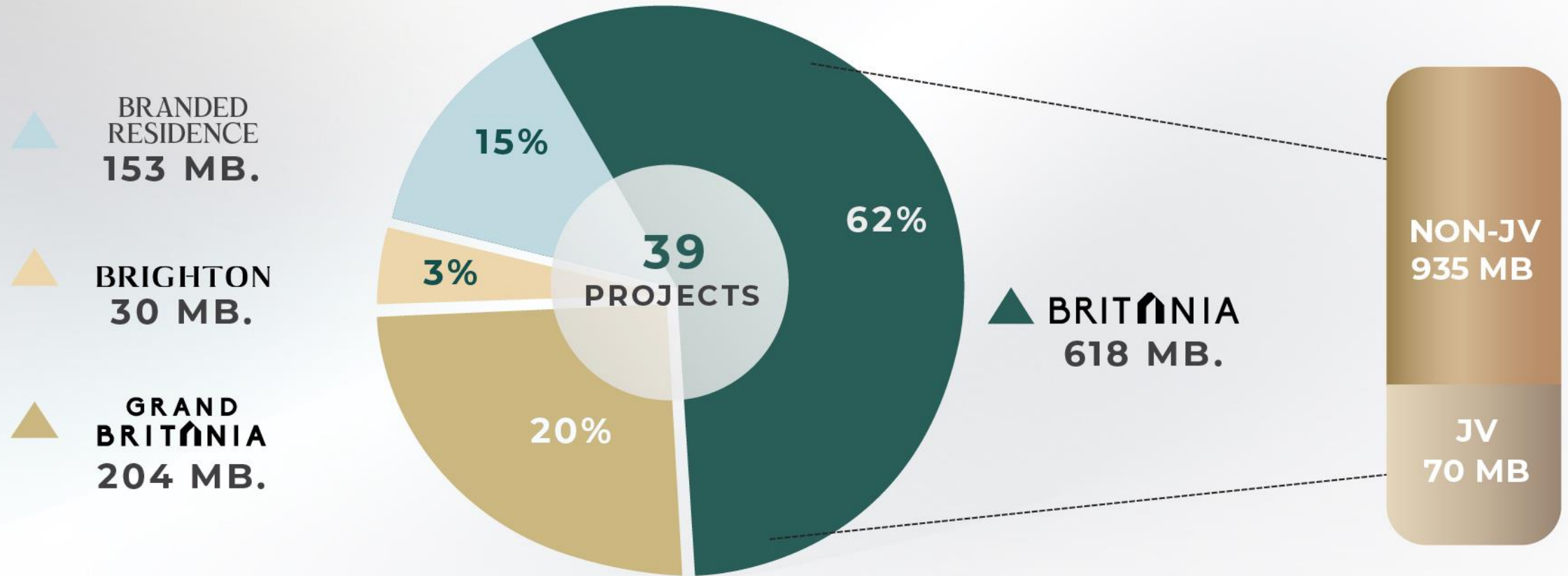
IBD/E MANAGEMENT

BRITANIA'S IBD/E RATIO



TOTAL BACKLOG AS OF Q1 2024 = 1,005 MB

NON-JV = 935 MB / 33 PROJECTS JV = 70 MB / 6 PROJECTS



An architectural rendering of a modern, multi-story building with a fountain in the foreground. The building features large windows and a prominent entrance. The scene is overlaid with a network of thin, white lines that converge at a bright point in the center, creating a sense of connectivity and design. The overall tone is bright and professional.

BRITANIA STRATEGIC PLANNING

BRITANIA **RATCHAPHUREK 345**



111 UNITS
PROJECT VALUE 650 MB

**PROJECT TYPE : SINGLE HOUSE &
SEMI DETACHED**

LAND SIZE : 35 - 50 SQ.WA

USABLE AREA : 145 - 190 SQ.M

PRICE RANGE : 5 - 7 MB



ENGLISH GABLE STYLE



**MAIN GATE & CLUBHOUSE LARGE SIZE
AND USABLE AREA**



**6.0 KM TO PAKKRED HOSPITAL
6.5 KM TO ROBINSON LIFESTYLE RATCHAPREUK**

BRITANIA WESTGATE



346 UNITS
PROJECT VALUE 2,600 MB

**PROJECT TYPE : SINGLE HOUSE &
SEMI DETACHED**

LAND SIZE : 38 - 60 SQ.WA

USABLE AREA : 150 - 230 SQ.M

PRICE RANGE : 6 - 10 MB



CONNECT TO A GREAT LIFE EXPERIENCE



**NEAR VARIETY COMMUNITIES
(MALL, SCHOOL, TRANSPORTATION)**



**3.7 KM TO MRT KLONGBANGPAI
8.0 KM TO BANGYAI-KANCHANABURI MOTORWAY**

THANK YOU FOR YOUR ATTENTION

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