

BRITANIA

OPPORTUNITY DAY

RESULTS Q3 OF 2024

21 NOVEMBER 2024



# Dr. Supalak Chanpitak

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Chief Executive Officer  
Britania Public Company Limited

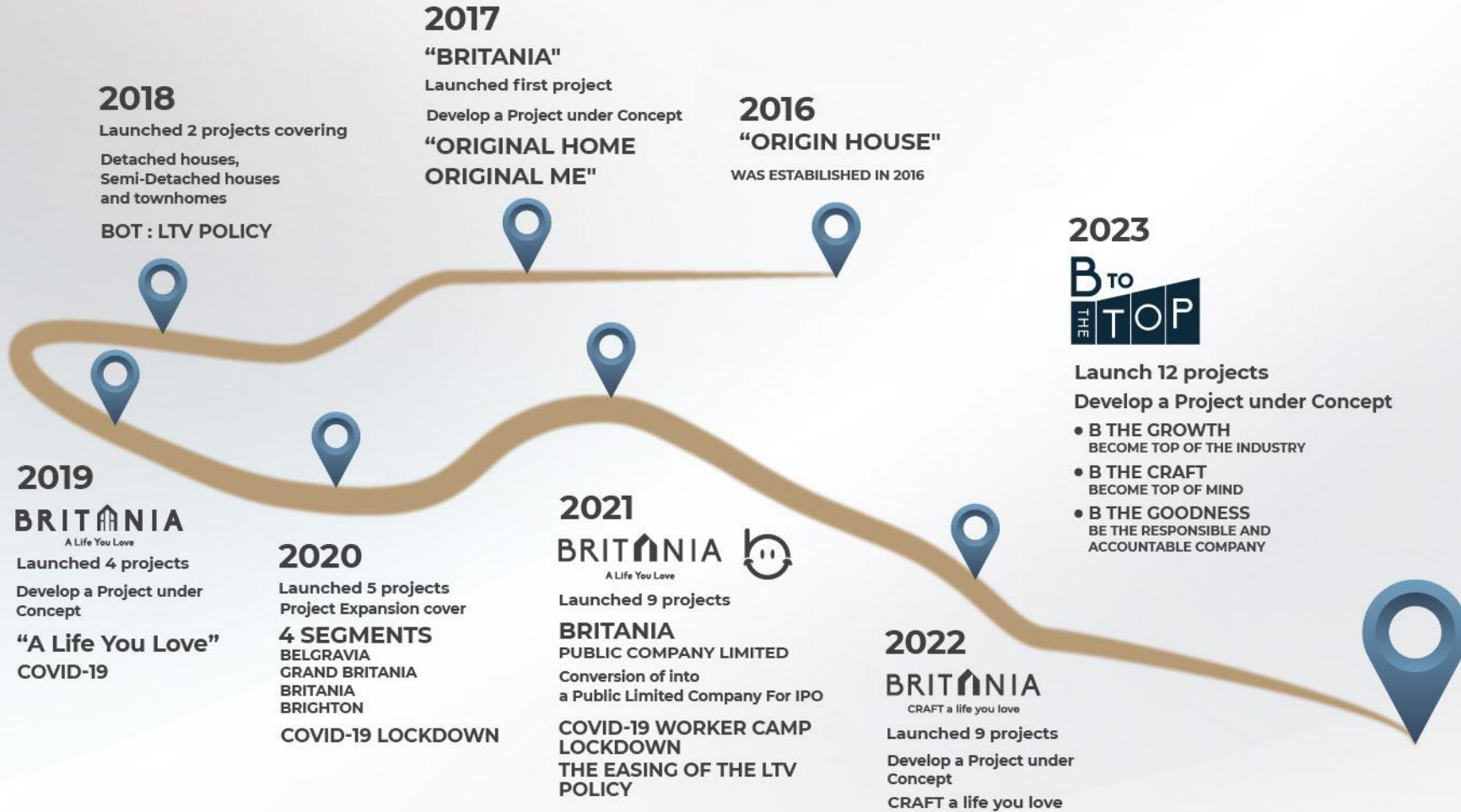




# **BRITANIA** OVERVIEW Q3 OF 2024

- BUSINESS OVERVIEW
- HIGHLIGHT AND PERFORMANCE
- OUTLOOK OF Q4'2024

# BRITANIA MILESTONE OF SUCCESS JOURNEY



# 2024

BRITANIA

# CRAFT

*for*

EVERLASTING GROWTH

- SUSTAINABLE GROWTH CRAFTING
- HAPPINESS CRAFTING
- CRAFT B BEST FOR ALL

**UNDER CONCEPT**

**" CRAFT A LIFE YOU LOVE "**

# BRAND SEGMENTATION

## BRIGHTON

SEMI-DETACHED HOUSE  
TOWNHOMES



**2.5-4**  
MB/UNIT

## BRITANIA

DETACHED HOUSE  
SEMI-DETACHED HOUSE  
TOWNHOMES



**4-8**  
MB/UNIT

## GRAND BRITANIA

DETACHED HOUSE  
SEMI-DETACHED HOUSE



**8-20**  
MB/UNIT

## BELGRAVIA

PREMIUM  
DETACHED HOUSE



**20-50**  
MB/UNIT

## BRANDED RESIDENCE

LUXURY VILLA

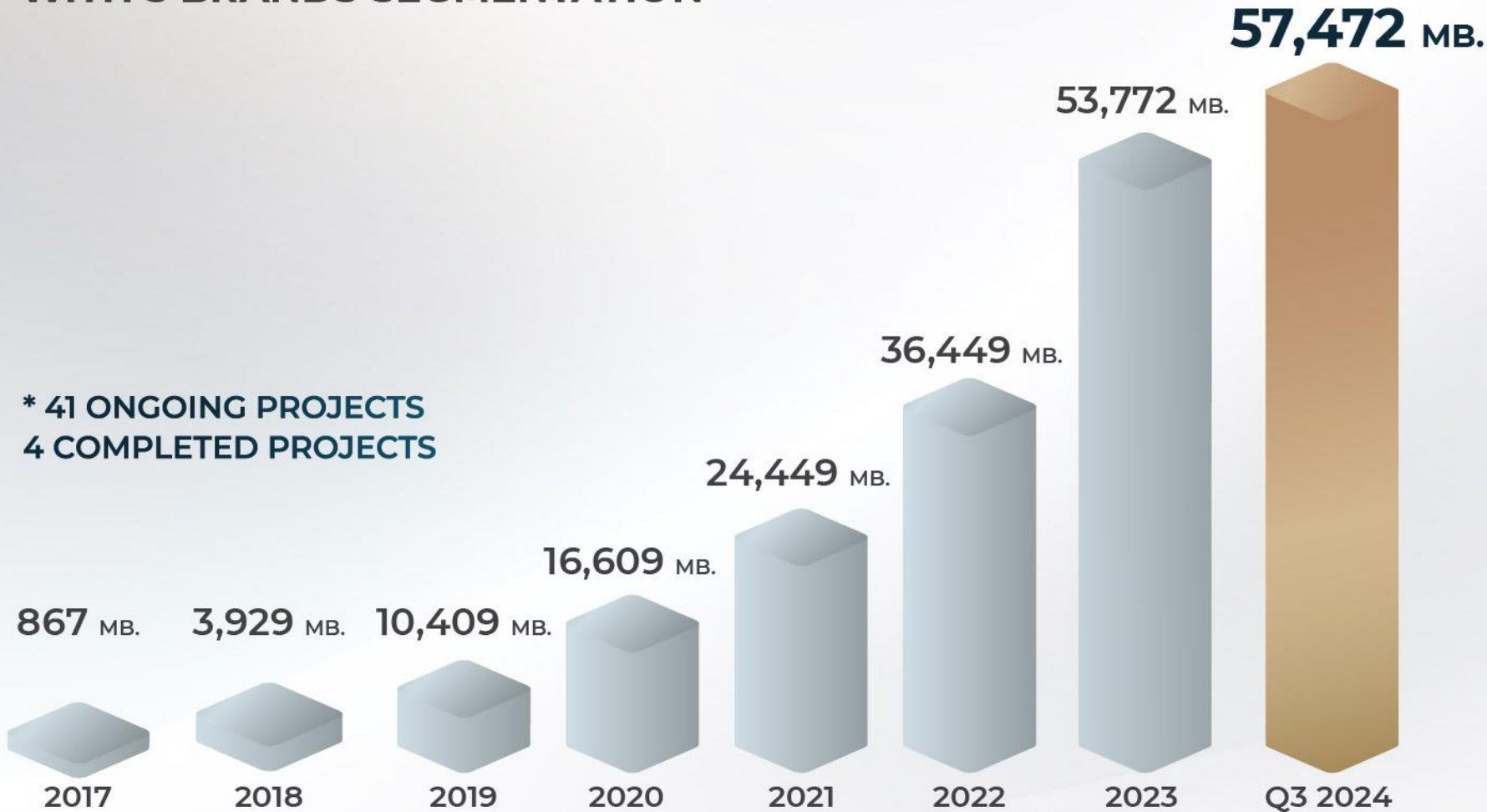


**19 - 60**  
MB/UNIT

# BRITANIA TOTAL PROJECTS

SINCE 2017, HAVE BEEN LAUNCHED 45\* PROJECTS TOTAL 57,472 MB.  
WITH 5 BRANDS SEGMENTATION

AS OF 30 SEP 2024



\* 41 ONGOING PROJECTS  
4 COMPLETED PROJECTS

BRIGHTON (4%)

4 PROJECTS 2,500 MB.

BRITANIA (62%)

27 PROJECTS 35,475 MB.

GRAND BRITANIA (28%)

11 PROJECTS 15,997 MB.

BELGRAVIA (3%)

1 PROJECT 1,800 MB.

BRANDED RESIDENCE (3%)

2 PROJECTS 1,700 MB.



**BRITANIA**  
**HIGHLIGHT & FINANCIAL  
PERFORMANCE Q3 OF 2024**

# BUSINESS PARTNER & JOINT VENTURE PROJECTS

BRITANIA FINANCIAL  
PERFORMANCE Q3 OF 2024

**SAMUTPRAKAN**

**BRIGHTON  
BANGBO - THEPARAK**





# CGR VALUATION & SET AWARDS 2024



## BRI RECEIVED

### 5 CG SCORING: EXCELLENT LEVEL



บริษัท ดับบลิว เอช จำกัด    บริษัท ดับบลิว เอช จำกัด    บริษัท ดับบลิว เอช จำกัด    บริษัท ดับบลิว เอช จำกัด    บริษัท ดับบลิว เอช จำกัด  
National CG Committee    National CG Committee    National CG Committee    National CG Committee    National CG Committee



## SET OUTSTANDING

### INVESTOR RELATIONS AWARDS



# SUMMARY OF PERFORMANCE Q3 OF 2024



PRESALE  
1,359 MB.



TRANSFER  
ACTIVITIES  
859 MB.



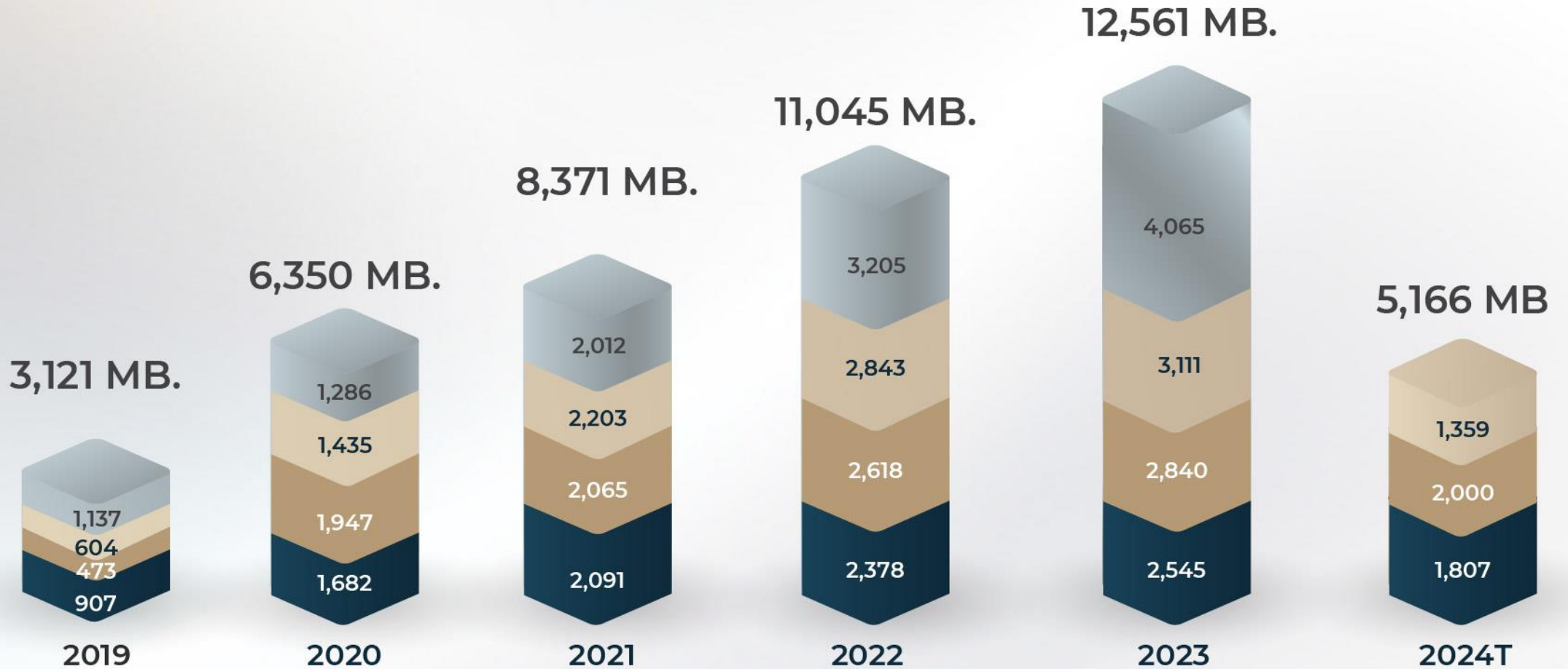
TOTAL REVENUE  
839 MB.



NET PROFIT  
109 MB.

# ACCUMULATE PRESALE

BRITANIA FINANCIAL  
PERFORMANCE Q3 OF 2024

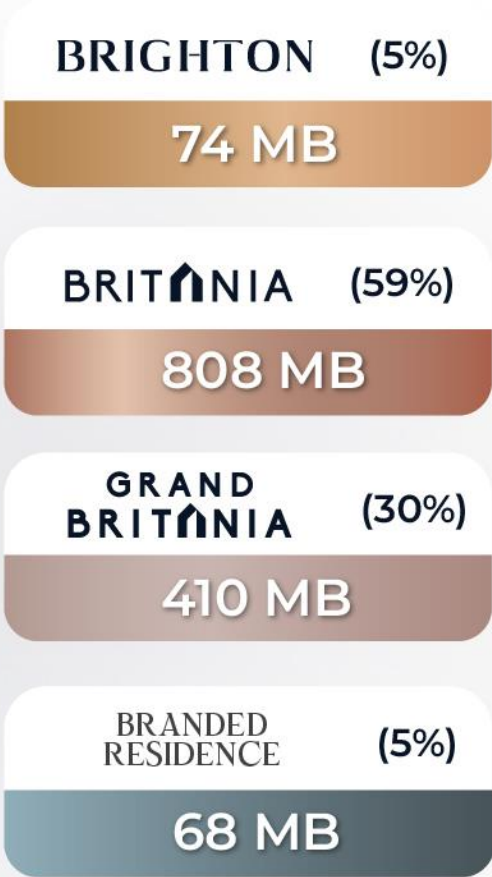
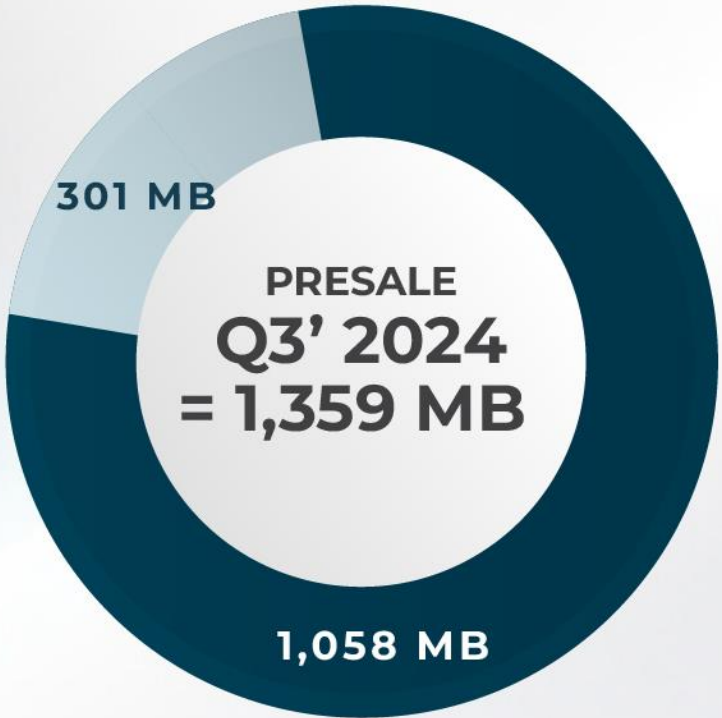


■ Q1 ■ Q2 ■ Q3 ■ Q4

# KEY FINANCIAL PERFORMANCE

PRESALE Q3'2024 = 1,359 MB.  
NON - JV = 1,058 MB. / JV = 301 MB.

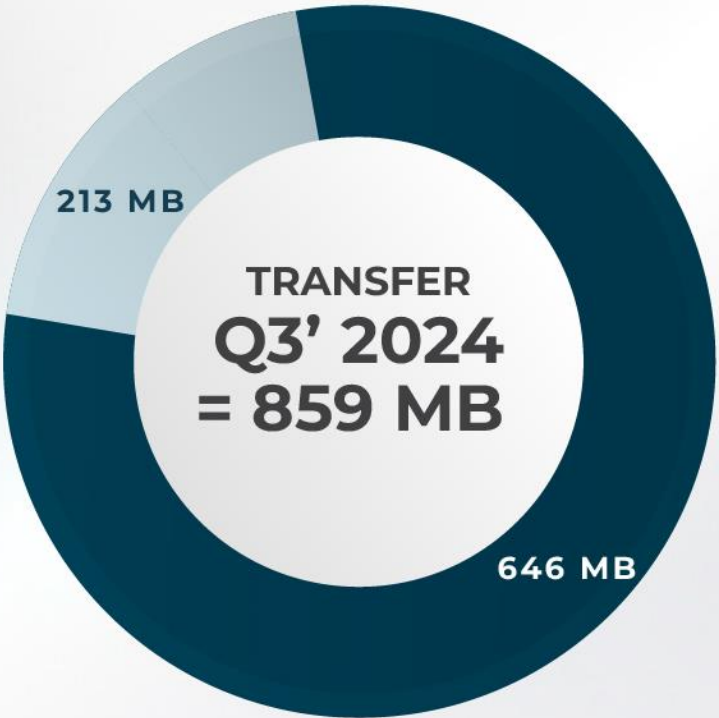
▲ NON-JV  
▲ JV



# KEY FINANCIAL PERFORMANCE

TRANSFER ACTIVITIES Q3' 2024 = 859 MB  
NON-JV = 646 MB. / JV = 213 MB

▲ NON-JV  
▲ JV

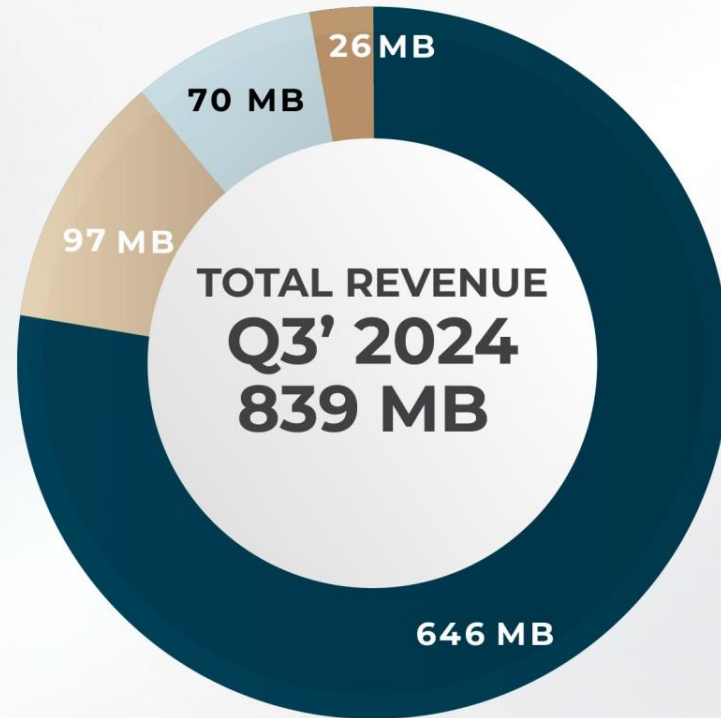


|                      |        |
|----------------------|--------|
| BRITON (5%)          | 46 MB  |
| BRITANIA (64%)       | 550 MB |
| GRAND BRITANIA (31%) | 263 MB |

TRANSFER ACTIVITIES = TRANSFER FROM OWN PROJECT + TRANSFER UNDER JV PROJECT

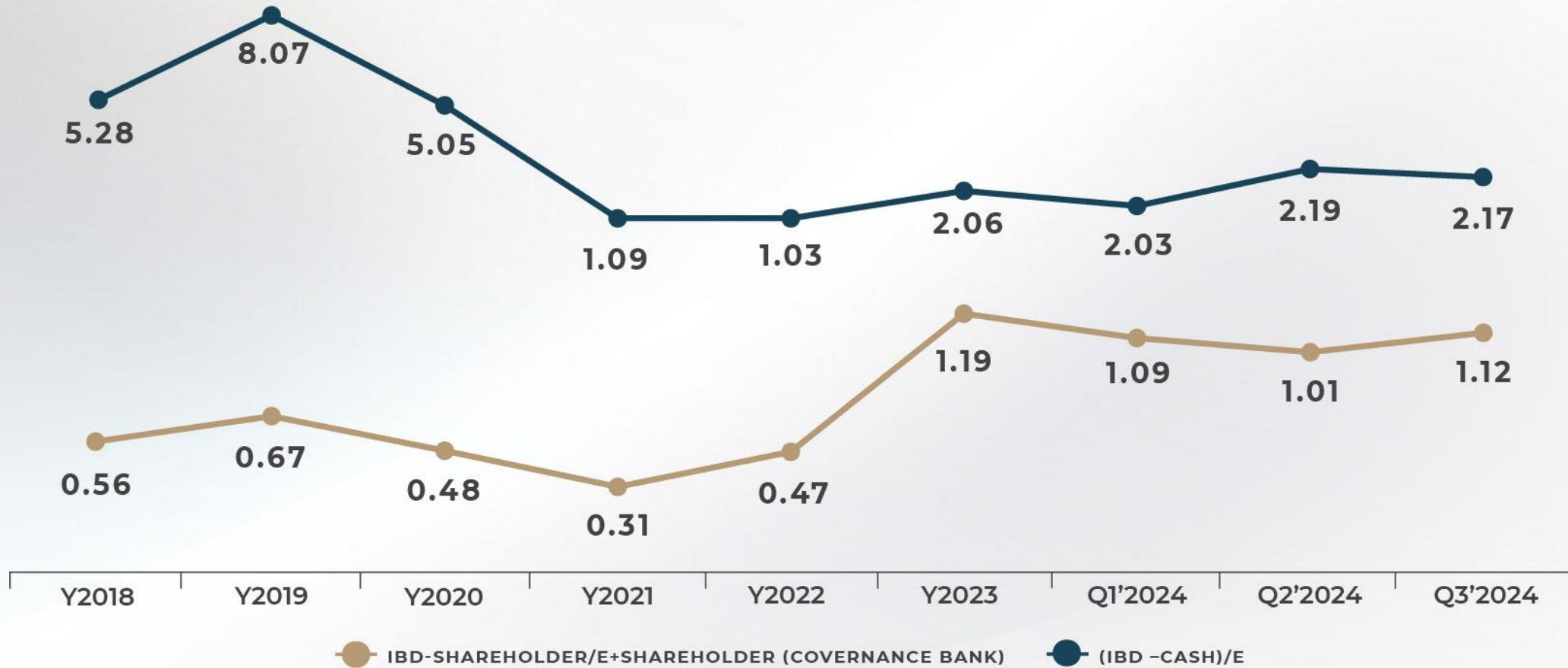
# KEY FINANCIAL PERFORMANCE

TOTAL REVENUES Q3' 2024 = 839 MB



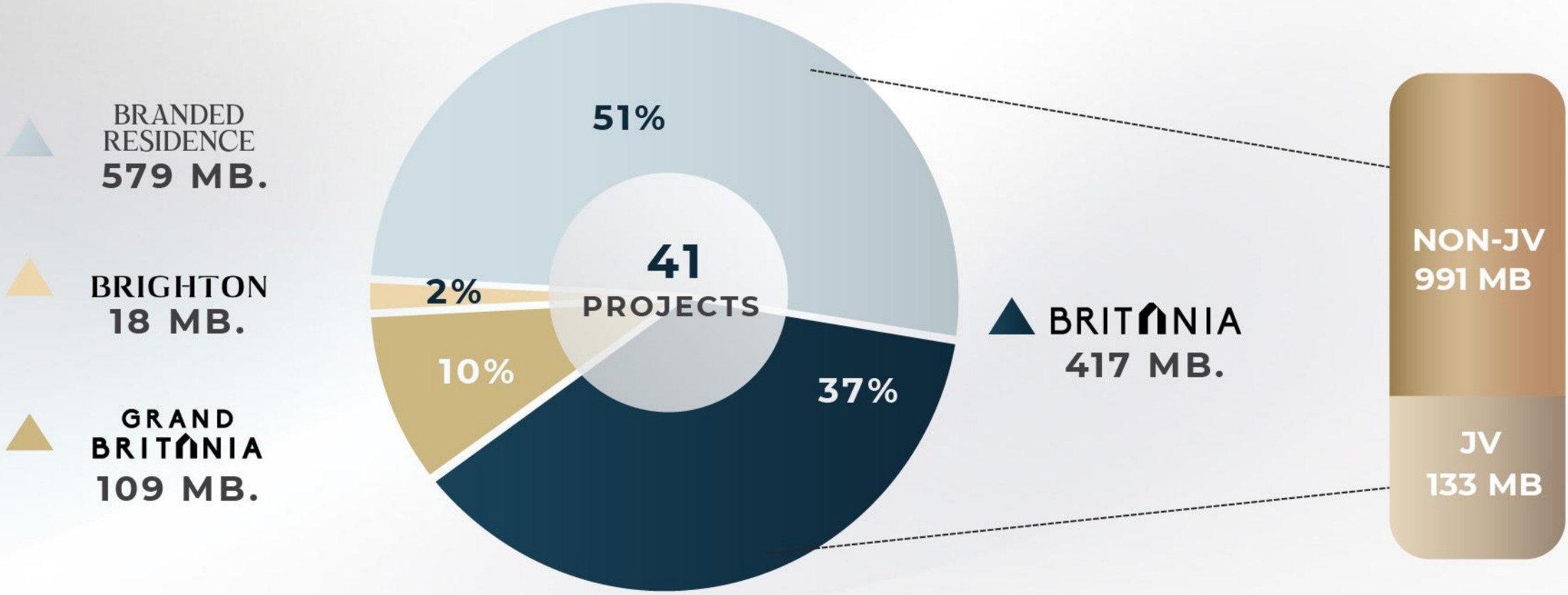
NET PROFIT Q3'2024  
109 MB (NPM 13%)

### BRITANIA'S IBD/E RATIO



# TOTAL BACKLOG AS OF Q3 2024 = 1,124 MB

NON-JV = 991 MB / 32 PROJECTS    JV = 133 MB / 9 PROJECTS







**BRITANIA**  
**OUTLOOK OF Q4'2024**

# RISK FACTORS AFFECTING THE REAL ESTATE SECTOR



**SLOWDOWN OF  
WORLD ECONOMY**



**UNRECOVERED  
PURCHASING  
POWER**



**FINANCIAL  
INSTITUTIONS'  
STRICTNESS**

# BRITANIA CHALLENGING MODE



# PROJECT LAUNCH 2024

1H

BRANDED JV  
RESIDENCE VILLA  
KHAO YAI

PROJECT VALUE

350 MB.

BRITANNIA  
WESTGATE

PROJECT VALUE

2,600 MB.

BRITANNIA  
RATCHAPHRUEK 345

PROJECT VALUE

650 MB.

Q4

BELGRAVIA  
RATCHAPHRUEK NAKORN-IN

PROJECT VALUE

1,300 MB.

GRAND JV  
BRITANNIA  
RAMA 9 - MOTORWAY

PROJECT VALUE

1,550 MB.

BELGRAVIA  
PUTTHAMONTHON SAI 3

PROJECT VALUE

2,100 MB.

BRITANNIA  
PRACHAUTID 90

PROJECT VALUE

1,450 MB.

# **BELGRAVIA EXCLUSIVE** **RATCHAPHRUEK-RAMA 5**



**35 UNITS**  
**PROJECT VALUE 1,300 MB**

**PROJECT TYPE : LUXURY SINGLE HOUSE**

**LAND SIZE : 81 - 100 SQ.WA**

**USABLE AREA : 400 - 500 SQ.M**

**PRICE RANGE : 30 - 50 MB**



**ULTIMATE LUXURY WITH LARGE LAND SIZE  
AND USABLE AREA**



**EXTREMELY PRIVACY  
FULLY FACILITIES**



**5.9 KM TO THE WALK RATCHAPHRUEK  
7.1 KM TO CENTRAL WESTGATE  
9.5 KM TO THE CRYSTAL RATCHAPHRUEK**

# BELGRAVIA EXCLUSIVE PINKLAO-BOROMRATCHACHONNANI



**66 UNITS**  
**PROJECT VALUE 2,100 MB**

**PROJECT TYPE : LUXURY SINGLE HOUSE**

**LAND SIZE : 81 - 100 SQ.WA**

**USABLE AREA : 400 - 600 SQ.M**

**PRICE RANGE : 30 - 50 MB**



**TIMELESS ELEGANCE STYLE**



**LARGE AREA  
PRIME LOCATION  
AIR CRAFTING**



**0.1 KM TO FOOD MARKET SAI SAM  
6.5 KM TO GOLDEN JUBILEE MEDICAL CENTER  
6.7 KM TO MAHIDOL UNIVERSITY**

# GRAND BRITANIA

## RAMA 9 - MOTORWAY



**128 UNITS**  
**PROJECT VALUE 1,550 MB**

**PROJECT TYPE : SINGLE HOUSE**  
**LAND SIZE : 56 - 72 SQ.WA**  
**USABLE AREA : 220 - 290 SQ.M**  
**PRICE RANGE : 12 - 20 MB**



**LARGE USABLE AREA**



**6 KM TO SI RAT EXPRESSWAY**  
**6.2 KM TO AIRPORT RAIL LINK STATION**  
**8.6 KM TO SUVARNABHUMI AIRPORT**



**5.5 KM TO TRIAMUDOMSUKSANOMKLAO SCHOOL**  
**6 KM TO KASEM BUNDIT UNIVERSITY**  
**6.6 KM TO KASEMRAD HOSPITAL RAMKHAMHAENG**

# BRITANIA PRACHAUTID 90



**202 UNITS**  
**PROJECT VALUE 1,450 MB**

**PROJECT TYPE : SINGLE HOUSE**  
**LAND SIZE : 50 - 53 SQ.WA**  
**USABLE AREA : 170 - 220 SQ.M**  
**PRICE RANGE : 7 - 10 MB**



**ENDLESS HAPPINESS LIVING  
WITH NATURE □ NORWICH STYLE**



**6.0 KM TO KANCHANAPISEK ROAD**  
**8.0 KM TO MOTORWAY NO. 9**



**0.3 KM TO SARASAS WITAED SUKSA SCHOOL**  
**2.0 KM TO BIG C PRACHAUTID**  
**7.0 KM TO KING MONGKUT'S UNIVERSITY OF  
TECHNOLOGY THONBURI**  
**8.0 KM TO BANGPAKOK 3 HOSPITAL**



CAMPAIGN Q4

**จุ่มเด็ด**  
SECRET DEALS

1 ต.ค. - 27 ธ.ค. 67

**จุ่มเด็ด**  
SECRET DEALS

บ้านพร้อมอยู่  
พร้อมรับดีลแอร์ทุกโครงการ!

Hello!  
England



เริ่ม 2.44 - 40 ล้านบาท\*  
ตั้งแต่วันนี้ - 27 ธันวาคม 2567 เท่านั้น

ดูรายละเอียดเพิ่มเติมที่



# CAMPAIGN Q4

## โปรเด็ด

ผ่อนต่ำล้านละ 900 นาน 2 ปี\*  
ดอกเบี้ย 0% นาน 2 ปี\*



## โปรเพิ่ม

ส่วนลดสูงสุด 5 ล้านบาท\*  
ฟรีส่วนกลางสูงสุด 3 ปี\*

## จองปั๊ป จุ่มปั๊ป

รับ ART TOY หน้างานทันที



โอนปั๊ป รับปั๊ป  
จุ่มโปรเพิ่มจาก Britania  
หลังโอนกรรมสิทธิ์ 60 วัน



บินลัดฟ้า  
พาเที่ยวอังกฤษ



\* เงื่อนไขเป็นไปตามที่บริษัทและธนาคารกำหนด



**INTERIM DIVIDEND**

**THB 0.03 PER SHARE**  
**WITHIN DECEMBER 9, 2024**  
**(XD AT NOVEMBER 25, 2024)**

BRITANIA

# CRAFT

*for*  
EVERLASTING GROWTH

**SUSTAINABLE  
GROWTH  
CRAFTING**

รังสรรค์ธุรกิจสู่ความยั่งยืน

**HAPPINESS  
CRAFTING**

รังสรรค์เพื่อความสุข

**CRAFT B BEST  
FOR ALL**

รังสรรค์สิ่งที่ดีที่สุดสู่สังคม

# THANK YOU FOR YOUR ATTENTION

## CONTACT INFORMATION

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